

Tool Up India!

Tools & Fasteners for Industry

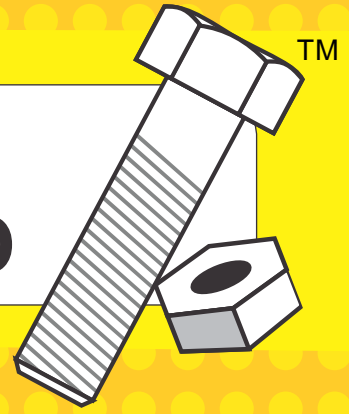


HAND TOOLS EXPO



18th International Exhibition on
Hand Tools , Power Tools , Fasteners
& Industrial Tools
EDITION

FASTENER EXPO



20-22 September **2019** Bombay Exhibition Center,
MUMBAI, INDIA

Organised by



Supported by



CO-LOCATED SHOWS



International Exhibition and Conference on
Metal Producing, Metal Processing
& Metal Working industries



International Exhibition on
Cutting, Welding Materials &
Equipment and Laser Technologies



International Exhibition on
Latest Machine Tools & Allied Products



Asia's Largest
Pre-owned Machinery Expo



International Exhibition On
Engineering And Manufacturing

Post Show Report

The Organizers of



and
CO-LOCATED SHOWS



Wish to Thanks

All Exhibitors and Visitors from

Austria, China, Czech Republic, France,
Germany, India, Italy, Japan, Russia, Switzerland,
Taiwan, UAE, United Kingdom, USA, Vietnam

Industry for their Support



Media for their Support



▮ About Industry

India – the Huge Potential

Over the past few years, Industrial Tools & Power Tools have gained acceptance across all major verticals including construction, industrial, and automotive. Further, to fulfill the continuously growing demand for power tools in the country, manufacturers are coming up with innovative products which offer application-specific industrial tools & power tools as per end user requirements.

The power tools market is anticipated to reach over INR 150 billion by FY'2021 due to PPP investment in smart cities in the country, increase in penetration rate of power tools in Tier 2 and 3 cities and rising number of international companies in the country, according to a research report.

The industrial fasteners market is expected to reach a value of INR 7,706 Bn by 2023, expanding at a CAGR of 6.5% from 2018. Rising demand for fasteners in the automotive industry, coupled with an increase in construction and manufacturing spending in emerging countries, is expected to drive the demand for industrial fasteners during the forecast period.



>About Hand Tools and Fastener Expo_____

The HAND TOOLS AND FASTENER EXPO (HTF), the India's only dedicated B2B exhibition for High-end Hand Tools, Power Tools, Fasteners & Specialty Tools etc. The 18th edition of HTF series of exhibitions successfully took place from Sept. 20-22, 2019 at Bombay Exhibition Centre, Mumbai, India. The well-established event was the confluence of the national & international manufacturers and key personnel from the industries with special focus, Distributors/Retailers, Importers/Exporters, Industrial Suppliers etc. The exhibition provided an excellent platform to establish crucial connections in Manufacturing Supply Chain across Various Sectors including Automobile & Auto Service, Heavy Engineering, Fabrication, Construction & Infrastructure, Woodworking & Furniture, Gardening & Horticulture, Aviation etc.

The event was organized by Hyve India Private Limited , which is a part of Hyve Group Plc, UK and supported by the reputed industry associations; 'Ludhiana Hand Tools Association', 'Fastener Manufacturers Association of India (FMAI)', 'Taiwan External Trade Development Council (TAITRA)' and the 'World Metal Forum'.

The show featured a comprehensive product range from the market leaders of India and abroad with exclusive country pavilions from China and Taiwan. Along with the concurrent events for Manufacturing, Engineering, Fabricating & allied Industries, the expo provided an excellent platform to explore new products, networking opportunity with industry leaders, find new suppliers, dealership opportunity and lead generations for product sales. The encouraging feedbacks from the participants point to a bigger show in the coming edition.





Exhibit Profile

- Hand Tools
- Power Tools
- Air / Pneumatic Tools
- Fasteners
- Fastening Tools
- Automotive Tools
- MRO Tools
- DIY Tools
- Garage Tools
- Abrasives, Garden Tools
- Safety Tools
- Accessories

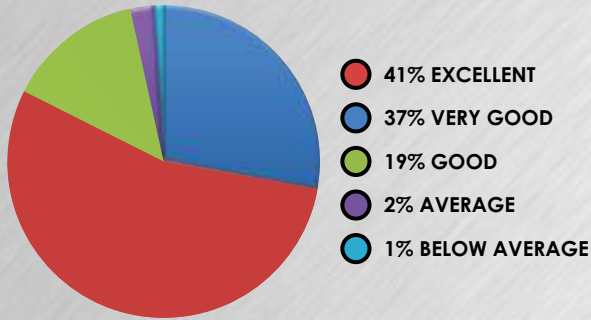


Day	Show Timing	No. of Visitors
Day 1	10 am - 6 pm	3,204
Day 2	10 am - 6 pm	4,931
Day 3	10 am - 6 pm	3,380
Total-11,515		

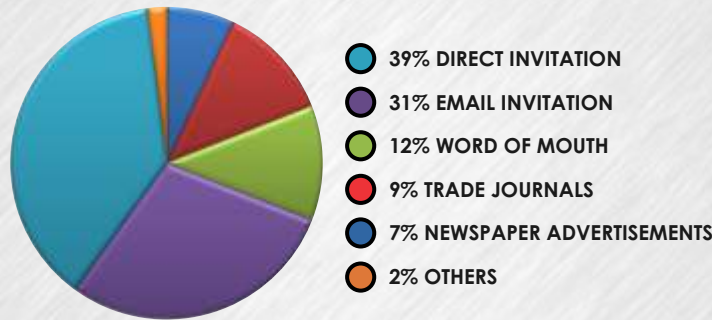
Factors which influenced their visit

- Opportunity to buy new products
- Variety of products on display
- Networking Opportunity with Industry Leaders
- New Suppliers
- To gather general information
- Opportunity to look for dealerships

Rating the Exhibition



Source of Information About the Show



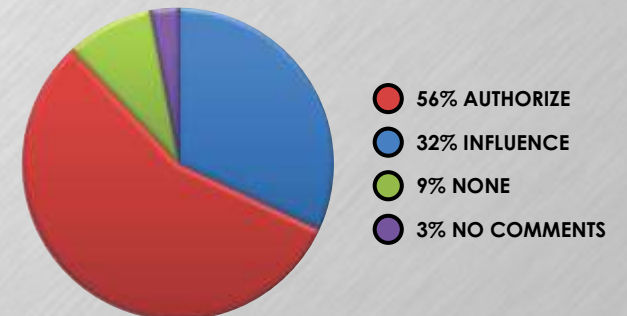
Key Sectors of Interest

- Exporters & Importers
- Distributors
- Traders & Retailers
- Industry Suppliers
- PSUs
- Large & Medium scale engineering Industries
- Windmill industry personnel
- Defense & Space Establishment personnel
- Aeronautical establishment personnel
- Garage / Service Station personnel

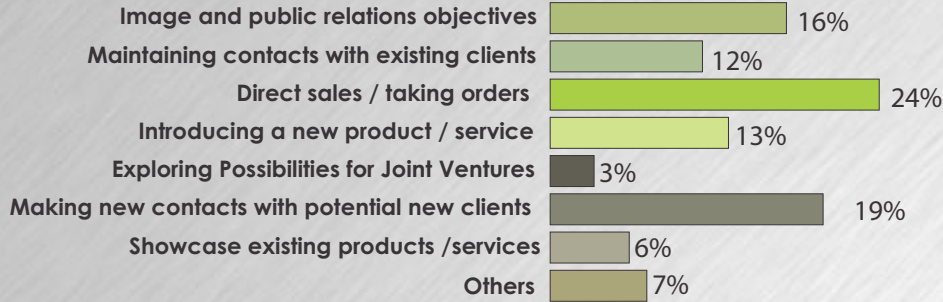
- Builders
- Re-modelers
- Carpenters & Furniture Manufacturers
- Railways
- State Road transport corporations



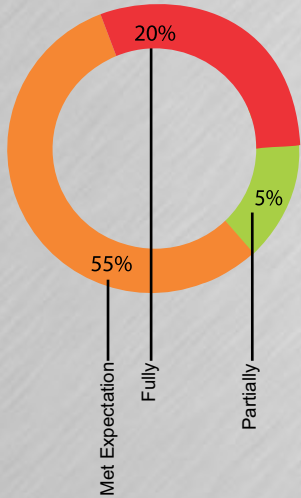
Role in decision making process



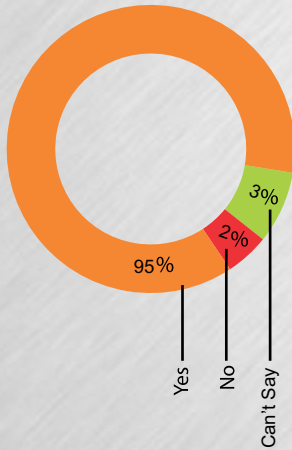
Objective of Participation



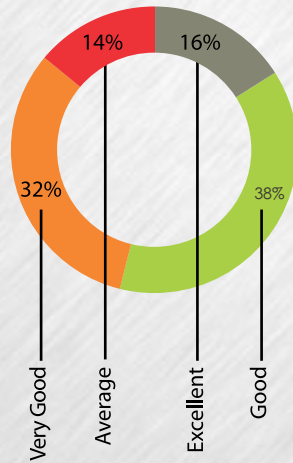
Accomplishment of Participation Objectives



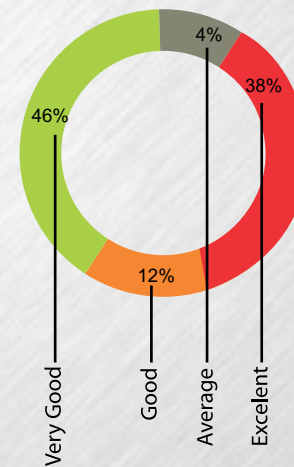
Cost Effectiveness in Participation



Exhibition Arrangements



Quality of Business Visitors





& Co-Located Shows
PSR 2019
 POST SHOW REPORT

SOME BRANDS AT SHOW



and many more...



& Co-Located Shows
PSR 2019
POST SHOW REPORT

INDUSTRY SPEAK

“Very well organized and superbly spread through all media, one of its kind platform for power tools industry, keep it up!”

Akash Singla - Director, LSL Tools Private Limited (Extra Power Tools)

“Net footfall is very good, we are meeting good number of customers who meet the target groups. Very good place to exhibit the products & display the range.”

Sarthak Mishra - Market Manager, GEDORE India Pvt Ltd

“Over all excellent”

S Lakhani - Director, Fine Impex

“This is the first time we are participating in fair, but response is superb, the exhibition is well organized and footfall is outstanding. The organizers have advertised the event nicely.”

Rinku Agarwal - Director, Divs Power Tools Pvt Ltd

“Footfall is very good, good valuable customers related to hand tools and abrasives”

Barinder Kumar - Marketing Manager, FMI Limited

“This is our first experience in Mumbai trade fair, and we are very much satisfied with arrangements of organizers, we wish them best of luck.”

Vikas Makol - General Manager, King Power Tools & Spares Pvt Ltd

“Very Good”

Sanjay Raj - Director, Siddhi Diamond Tools & Abrasives

“Great! Atmosphere is good, Good set up, everything is good.”

Sumit Dhuna - Director, Good Year Hand Tools

“Overall everything is quite good and exhibition team is quite supportive.”

Vivek Kumar Maheshwari - Marketing Manager, Ferro Terro Tools LLP.

“Good experience”

Vimal Aggarwal - Director, Tara Chand Dharam Pal

“We started participating since Delhi Fair in 2018 and we are impressed by the response we received, by our observation Mumbai fair has been at power if not better and we have since been convinced that the fair pay for itself with the response we receive.”

Shabbir Bhopalwala - Director, Ideal International Power Tools Pvt Ltd

“Good ambience, good crowd, everything well managed, love to see again!”

Sanjay Jain - Director, Midas Touch

“Participating in this Exhibition is really good experience. Many visits by clients @ work is real good. Would like to continue further. Thank you!”

Sunny Shah - Director, Champion Abrasives

“Excellent”

Mr. Aman Aggarwal - Director, Dongchang Power Tool

“Very well-organized event. Good Luck.”

Nitin Jindal - Director, Damier Tools



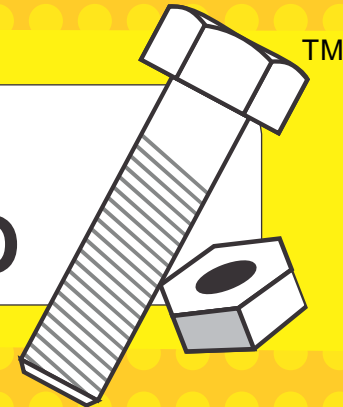
See you again in **Mumbai**

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16 - 18 **2021**
DECEMBER
Bombay Exhibition Center,
MUMBAI, INDIA

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Co-located Shows





for EXHIBITOR

- Showcase your latest machinery, technology, products and services to highly focused trade visitors, trade media and trade delegations
- One to One interaction with the industry professionals
- Brand building with the industry and end users
- Explore new business and investment opportunities

for SPONSOR

- Enhance your leadership status
- Educate and inspire a targeted audience with your products and services
- Raise brand awareness and create preference to a targeted audience
- Build leadership status in the industry

for VISITOR

- Explore the latest technology, machinery and services available in the market
- Explore availability of raw materials and suppliers
- Networking platform to connect with leading industry players
- Unparalleled opportunity for business tie-ups

and Much More to Explore...

About us
About us



www.hyve.group

We are Hyve - We create unmissable events, where people from all corners of the globe connect, learn & inspire, sharing extraordinary moments, advancing businesses and helping to shape industries. Our vision is to create the world's leading portfolio of content-driven, must-attend events delivering an outstanding experience and return on investment for our customers. This vision sits at the heart of everything we do and informs every decision we make.

We have more than 130 events taking place every year all around the world, and across multiple industry sectors from fashion to food and building to tourism.

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