

**HAND TOOLS
EXPO**

**FASTENER
EXPO**

www.iihtexpo.com

Post Show Report

India's Largest
**HAND TOOLS
POWER TOOLS &
FASTENER EXPO!**

16 17 18 DECEMBER 2021

Bombay Exhibition Center, Mumbai, India



Co-located Shows



Organised by

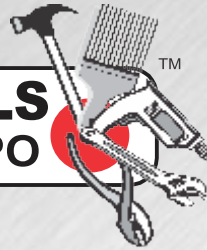


Supported by



The Organizers of

**HAND TOOLS
EXPO**



**FASTENER
EXPO**



and

CO-LOCATED SHOWS



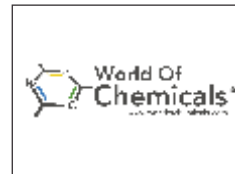
Wish to Thanks

All Exhibitors and Visitors

Industry for their Support



Media for their Support



7 About Industry

India – the Huge Potential

India's power tools market size is projected to grow at a CAGR of over 8.4% during 2021-27, reaching over 1.3 billion dollars in 2027.

Growing power tools sales in India is predisposed by macroeconomics, robust growth of the industrial sector, growing automotive sales, increasing consumer confidence index, the emergence of durable and cost-effective multi-functional power tools. Over the past few years, power tools have gained acceptance across all major verticals including construction, industrial, and automotive. Further, to fulfill the continuously growing demand for power tools in the country, manufacturers are coming up with innovative products which offer application-specific power tools as per end user requirements.

The industrial fasteners market in India is growing at a CAGR of 6.0% and is expected to reach a value of INR 460 Bn by 2023 majorly driven by the growing automotive industry. The market is highly fragmented with application-specific or product-specific vendors operating out of hubs in South, Western, and Northern India.



▮About Hand Tools and Fastener Expo▮

The HAND TOOLS AND FASTENER EXPO (HTF), the India's only dedicated B2B exhibition for High-end Hand Tools, Power Tools, Fasteners & Specialty Tools etc. The 18th edition of HTF series of exhibitions successfully took place from December 16-18, 2021 at Bombay Exhibition Centre, Mumbai, India. The well - established event was the confluence of the national & international manufacturers and key personnel from the industries with special focus, Distributors/Retailers, Importers/Exporters, Industrial Suppliers etc. The exhibition provided an excellent platform to establish crucial connections in Manufacturing Supply Chain across Various Sectors including Automobile & Auto Service, Heavy Engineering, Fabrication, Construction & Infrastructure, Woodworking & Furniture, Gardening & Horticulture, Aviation etc.

The event was organized by Hyve India Private Limited , which is a part of Hyve Group Plc, UK and supported by the 'World Metal Forum'.

The show featured a comprehensive product range from the market leaders of India and abroad where international companies exhibited through remote exhibiting. Along with the concurrent events for Manufacturing, Engineering, Fabricating & allied Industries, the expo provided an excellent platform to explore new products, networking opportunity with industry leaders, find new suppliers, dealership opportunity and lead generations for product sales. The encouraging feedbacks from the participants point to a bigger show in the coming edition.





Exhibit Profile

- Hand Tools
- Power Tools
- Air / Pneumatic Tools
- Fasteners
- Fastening Tools
- Automotive Tools
- MRO Tools
- DIY Tools
- Garage Tools
- Abrasives, Garden Tools
- Safety Tools
- Accessories



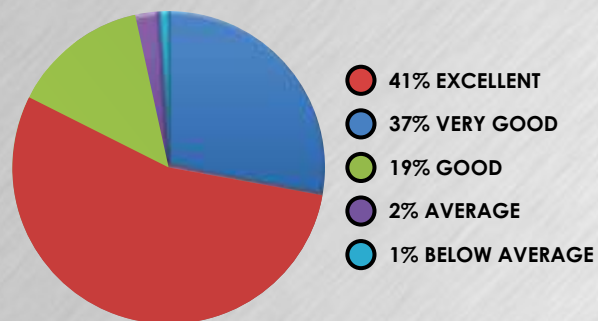
| Day | Show Timing | No. of Visitors |
|--------------|--------------|---------------------|
| Day 1 | 10 am - 6 pm | 4,175 |
| Day 2 | 10 am - 6 pm | 3,829 |
| Day 3 | 10 am - 4 pm | 3,258 |
| | | Total-11,268 |

Factors which influenced their visit

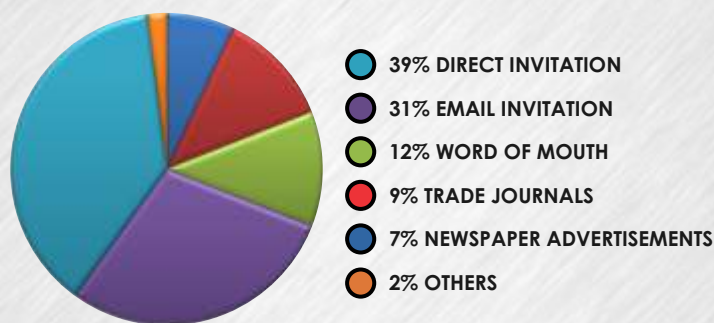
- Opportunity to buy new products
- Variety of products on display
- Networking Opportunity with Industry Leaders
- New Suppliers
- To gather general information
- Opportunity to look for dealerships



Rating the Exhibition



Source of Information About the Show



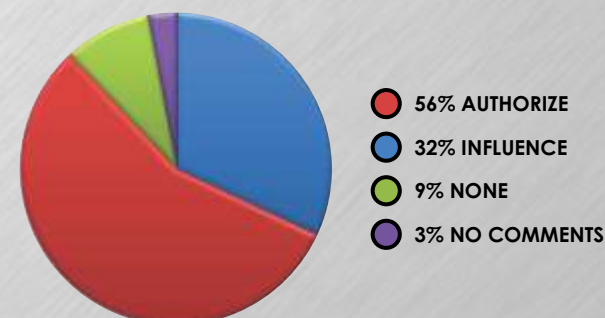
Key Sectors of Interest

- Exporters & Importers
- Distributors
- Traders & Retailers
- Industry Suppliers
- PSUs
- Large & Medium scale engineering Industries
- Windmill industry personnel
- Defense & Space Establishment personnel
- Aeronautical establishment personnel
- Garage / Service Station personnel

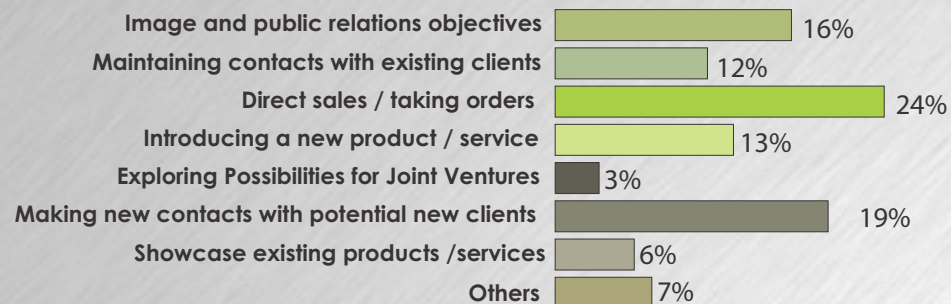
- Builders
- Re-modelers
- Carpenters & Furniture Manufacturers
- Railways
- State Road transport corporations



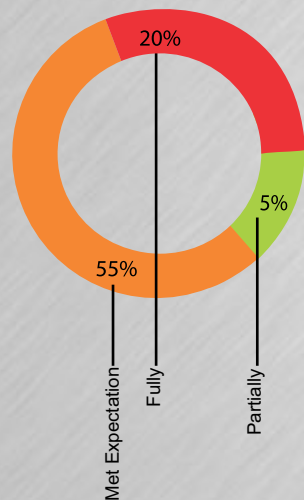
Role in decision making process



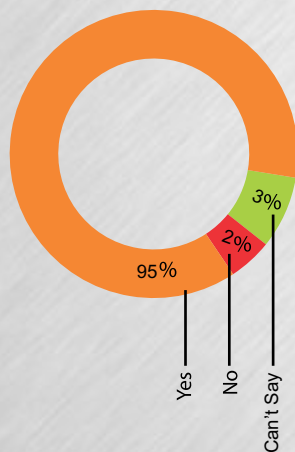
Objective of Participation



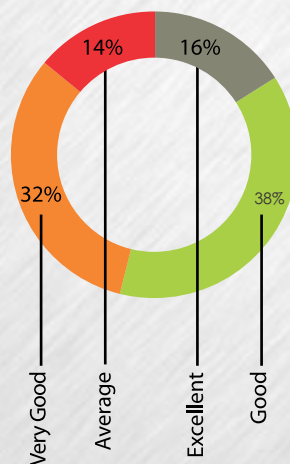
Accomplishment of Participation Objectives



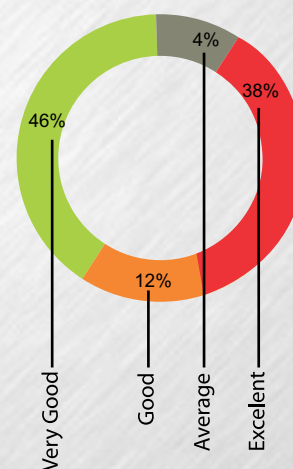
Cost Effectiveness in Participation



Exhibition Arrangements



Quality of Business Visitors





SOME BRANDS AT SHOW

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and many more

"Best place to meet people, interact with them, understand what they expect from us really help to meet their demand."

Somesh Mittal, Matrix Corporation

"Participating in this show regularly, the footfall is getting better and better every time in terms of volume and quality, at this platform they can meet all kinds of suppliers and manufacturers."

Akash Singla, Xtrapower Tools

"The best part of this platform is that we meet visitors from different parts of India and make dealers and sub dealers for various locations."

Yusuf Pardawala, Yuri Smart Engineering

"This is a perfect from for both seller as well as buyer, come together interact and create new relations"

Anuj Singhal, Bandsaw Strip Corporation

"So many buyers are coming from different parts like Kerala, Karnataka, Madhya Pradesh, Gujarat, this is the best platform to get the new products as well as the new dealers."

Vijay Bansal, Eastman Cast & Forge. Ltd.

"I personally feel everyone should be a part of this event because it provides them immense opportunity to create new business."

Aman Aggarwal, Aman Enterprises

"Want to give a message to the whole industry players that they should participate in this exhibition."

Satish Chauhan, Dayanand Power tools



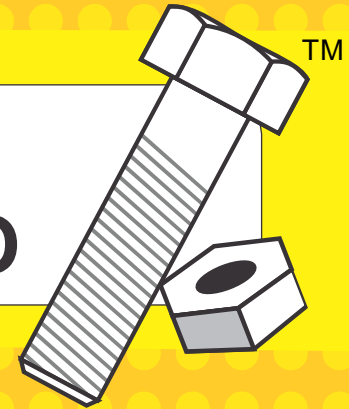
See you again in **New Delhi**

HAND TOOLS EXPO



20th EDITION **25 26 27** **AUGUST 2022**
Pragati Maidan, New Delhi, India

FASTENER EXPO



**TOOLING UP
INDIA**
Over a Decade
2002 - 2022

Co-located Shows



Organised by



Supported by



A Step Forward
the Industry





for EXHIBITOR

- Showcase your latest machinery, technology, products and services to highly focused trade visitors, trade media and trade delegations
- One to One interaction with the industry professionals
- Brand building with the industry and end users
- Explore new business and investment opportunities

for SPONSOR

- Enhance your leadership status
- Educate and inspire a targeted audience with your products and services
- Raise brand awareness and create preference to a targeted audience
- Build leadership status in the industry

for VISITOR

- Explore the latest technology, machinery and services available in the market
- Explore availability of raw materials and suppliers
- Networking platform to connect with leading industry players
- Unparalleled opportunity for business tie-ups

and Much More to Explore...

About us About us



www.hyve.group

We are Hyve - We create unmissable events, where people from all corners of the globe connect, learn & inspire, sharing extraordinary moments, advancing businesses and helping to shape industries. Our vision is to create the world's leading portfolio of content-driven, must-attend events delivering an outstanding experience and return on investment for our customers. This vision sits at the heart of everything we do and informs every decision we make.

We have more than 130 events taking place every year all around the world, and across multiple industry sectors from fashion to food and building to tourism.

Contact Us @ India Offices

New Delhi

Hyve India Private Limited

(CIN. U92490DL2004PTC124343)

Innov8 , 2nd Floor, 44, Regal Building

Outer Circle, Connaught Place, New Delhi-110001, INDIA

Email: info.india@hyve.group

Website: india.hyve.group, www.hyve.group

Chennai Office

(CIN. U92490DL2004PTC124343)

Workflo by OYO, Greeta Towers

99, Industrial Estate, Perungudi

Phase 1, Old Mahabalipuram Road

Chennai, Tamil Nadu – 600096, INDIA

Email: info.india@hyve.group



CHINA

Sarah Li

Project Manager

Hyve - Beijing International sales office

Tel: +86 10 51426008

Email: Sarah.Li@hyve.group



UNITED KINGDOM

Hyve Group Plc

The Studios

2 Kingdom Street Paddington

London W2 6JG

+44 (0) 20 3545 9400



MIDDLE EAST

Hyve Group

Al Shatha Tower 26th Floor

Office No. 2613

Sheikh Zayed Road, Dubai